

HUB International Limited Contracted Insurers

Range of Commission Payable (% of Premium) by Major Insurers and Line of Business



Insurer	Line of Business and Product						Incentive Income
	Personal Property	Personal Automobile	Commercial Property	Commercial Automobile	Commercial Casualty	Specialty Lines	C/S/N
AIG Insurance Company of Canada	-	-	10-15	12.5-20	10-15	10-25	C/S
Allianz	-	-	15	12.5	10-20	10-20	C/S
Allied World Assurance Limited	-	-	15	-	15-20	10-17.5	N
Arch Insurance Canada	-	-	10-15	7.5-12.5	10-15	15	C
Aviva Insurance Company of Canada	12.5 - 22	10-12.5	20	12.5	15-20	10-30	C/S
AXA XL Canada	-	-	10-20	-	10	15	N
Axiom Mutual Insurance Company	20	12.5	20	7.5-15	15-20	-	C
Axis Insurance Company	-	-	12.5-20	-	15-20	15-20	S
Beazley Canada Limited		-	-	-	15-20	15-22	N
Berkley Canada Inc	-	-	15-20	-	15-20	15-30	C
C.N.A	20	10	15-20	7.5-12.5	15-20	10-27.5	C/S
Chubb Insurance Company of Canada	15-20	10-12.5	15-20	12-15	15-20	10-32	C/S
Ecclesiastical Insurance Company	-	-	10-20	-	10-20	15	C
Echelon General Insurance Company	12.5 - 20	10-12.5	10-20	12.5	10-20	27.5-32.5	C
Economical Insurance underwritten by Definity Insurance Company	12.5 - 20	10-12.5	20	12.5	20	17.5-32	C/S
FM Global Group & Affiliated	-	-	15-18	-	-	-	N
Gore Mutual Insurance Company	20	10-12.5	20	12.5	20	-	C/S
Great American Insurance Group	-	-	10-15	-	10-20	15-20	N
HDI Global SE	-	-	12.5-20	-	10-20	10-20	N
Intact Insurance Company	15-20	10-12.5	15-20	7.5-12.5	10-20	10-35	S
Kent And Essex Mutual Insurance Co.	20	10-12.5	20	10-12.5	20	20	C
Liberty Mutual Insurance Company	-	-	10-20	12.5-15	15	10-25	S
Lloyds of London	12.5-20	12.5	12.5-20	10	10-25	10-26	S
Markel Insurance Company	-	-	-	-	15-20	15-30	N
Northbridge Insurance	20	10-12.5	10-20	10-20	7.5-20	10-22.5	C/S
Pembirdge/Pafco Insurance Company	20	10-12.5	-	-	-	-	C
QBE Insurance Group Limited	-	-	20	12.5	12-15	15-20	N
Swiss Re Corporate Solutions America Insurance Corporation	-	-	15	-	-	10-30	N
The Sovereign General Insurance Co.	-	-	15	10-12.5	12.5-15	10-30	C/S

*See legend below for Incentive

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Tokio Marine Canada	-	-	10-15	-	10-20	15-30	C
Travelers Insurance Company of Canada	-	10-12.5	15-20	12.5	20	15-30	C/S
Trisura Guarantee Insurance Company	-	-	20	-	15-20	15-32.5	C/S
Unica Insurance Inc.	-	-	15-10	12.5	20	-	C
Victor Canada	-	-	20	-	20	15-25	C/S
Wawanesa Insurance Company	10-20	10-12.5	-	-	-	-	C/S
Wynward Insurance Group	-	-	15-20	-	15-20	15	N
Zurich Insurance Company	-	-	1.5-20	10-15	15-20	15-30	S

*See legend below for Incentive

" - " Indicates line of business not written with insurer

Administration fees are paid by premium finance companies ranging from 0.25% to 2.3%

INCENTIVE INCOME LEGEND:

C – Contingency Income.

S – Supplemental Income.

N – No incentive paid by this Insurer.

NOTE - Hub Owned Wholesale Brokers:

Totten.

Special Program Group.

Fenn & Fenn Insurance Practice Inc.